

## PROFILE

<b>COMPANY:</b>	AFRICON UNIVERSAL CONSULTANCY  P.O.BOX 3181-00506  NAIROBI, KENYA.
<b>ORGANIZATION OF FIRM:</b>	PRIVATE LIMITED COMPANY
<b>DATE OF INCORPORATION:</b>	28 <sup>TH</sup> OCTOBER, 2013
<b>PIN NUMBER OF THE FIRM:</b>	CPR/2013/120444
<b>ACCOUNT DETAILS:</b>	National Bank of Kenya  National Amanah  Kenyatta Avenue Branch  <b>Acc. No. 010420878886900</b>
<b>LOCATION OF FIRM:</b>	AUC House, Gatundu Road, Kileleshwa
<b>SCOPE OF THE FIRM:</b>	Consultancy firm dealing in:-  ➤ Consulting, Management and Training

## ABOUT US

### 1. INTRODUCTION

Africon Universal Consulting was formed in October, 2013 and is involved in Engineering and Development; Irrigation planning and project management; Environmental Impact Assessment/Audit; Training; General Consulting; Design; Management; Regional Integration; Transport and Trade Facilitation; Private Sector Development; Information Technology; Organization of Workshops and Seminars; Surveys; Investigation and Research; Poverty Alleviation and Rural Development; Technology and Innovation; Knowledge Management;

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Advisory Services; Natural Resource Management; Process Technology; Micro small and Medium Enterprise; Regulatory Framework and Business Environment; Advisory on Commodity Exchange; Mining, Oil and Gas.

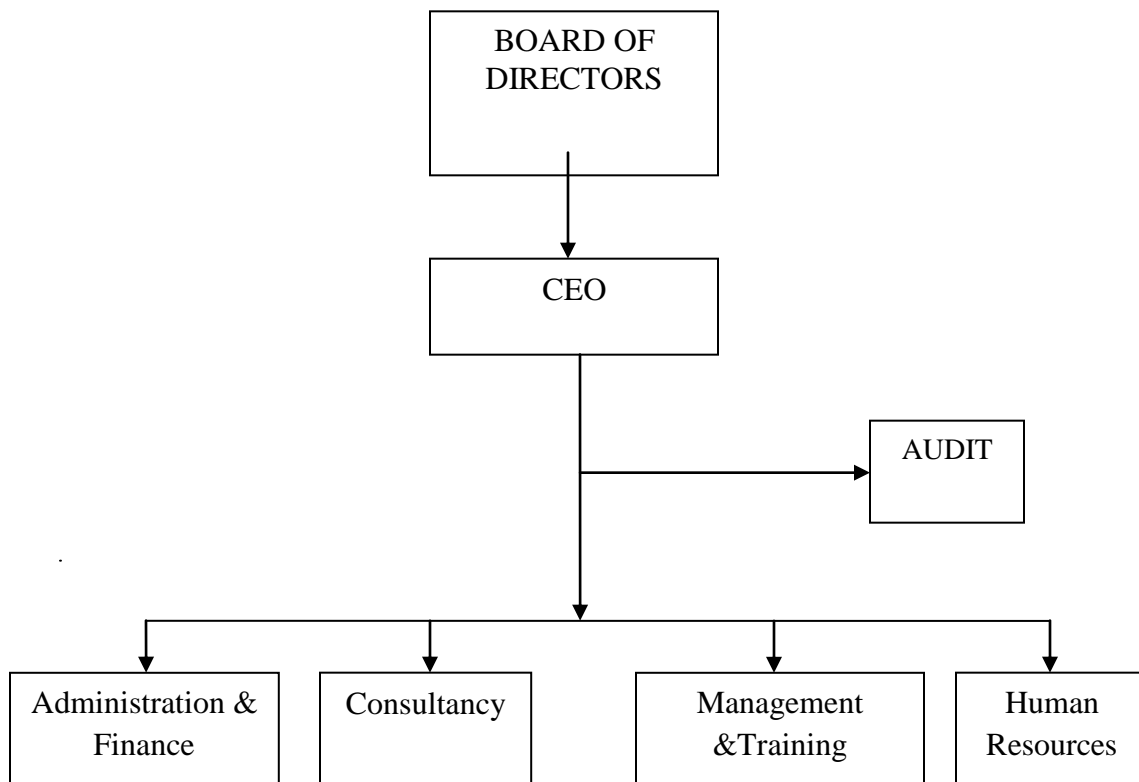
## 2. ORGANIZATION

Africon Universal Consulting is flexible, innovative, and responsive organization. It is focused on structuring its business around the needs of its clients to provide services which are essential to the clients' growth. It values simplicity and is result oriented.

The company intends to develop itself into a world class consulting firm with comprehensive capabilities in providing project design, management and training. The company is backed by a strong team of experts in the areas of consulting services, irrigation, water, engineering, transportation (road, rail and ports) and environmental impact assessment/audit. The experts have membership to institution of Engineers (Kenya), the Engineers Registration Board, and are lead experts in environmental impact assessment/audit.

Adopting the value concept of "Creating new value and sharing success with our partners" relying on its well trained and experienced team and its valuable resources, Africon Universal Consulting will take full advantage of its strong capabilities in professional consulting, management and training in order to further strengthen the business relations and cooperation with its partners both locally and in the region; and continue to provide satisfactory services to its customers with constant achievements

**Figure 1: Organization chart**



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### 3. **VISION**

Africon Universal Consulting (AUC) is a business friendly company with strong professional backing and capable of developing into a strong brand name with wide recognition and trust by its customers. Africon Universal Consulting will strive to stand for reliable capability, high reputation and good service. The company's vision is to be a regional leader in the provision of consulting services.

### 4. **MISSION**

The mission of the company is to provide world class consulting services using the latest information communication technology and to carry out all aspects of the services efficiently and effectively to the satisfaction of the clients.

The excellent capabilities of our experts is able to perfectly integrate all the project segments including advisory, planning, design, implementation, evaluation etc into a complete, reliable economical and effective system and make them working in desired conditions and further to realize the overall efficiency and optimal performance. Africon Universal Consulting has a team of professionals with rich experience in the international management and organization. By using advanced information technology platform ERP, Autodesk, Single window etc it is able to make all aspects of its activities to be carried out in high efficiency and provide the clients with the best service.

### 5. **CORE VALUES**



#### **Performance**

- ✓ To perform for our customers the highest level of quality construction services at fair and market competitive prices.
- ✓ To ensure the longevity of our company through repeat and referral business achieved by customer satisfaction in all areas including timeliness, attention to detail and service-minded attitudes.
- ✓ To maintain the highest level of professionalism, integrity, honesty and fairness in our relationships with our suppliers, subcontractors, professional associates and customers.



#### **Integrity**

- ✓ We attract high-quality individuals who wish to align themselves with a firm that consistently act with integrity.
- ✓ We are guided by our core values, and constantly seek alignment within our teams and with our clients.
- ✓ We perform each task with personal integrity, and are accountable for all our actions.



#### **Clients satisfaction**

- ✓ We deliver excellence in the areas of safety, quality, cost and schedule, leading to client satisfaction and financial success.
- ✓ We exist to serve our clients and client satisfaction is the engine that drives our sustainability.

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- ✓ We build long term relationship with our clients by responding enthusiastically to their needs, solving their problems and delivering outstanding performance on every project.
- ✓ The profit we generate represents a share of the value we add to our clients.

### 6. **GOALS**

- Constant improvements in all aspects of our services.
- Provide the highest level of quality and service, above and beyond our competitors.
- Growth of our company not only through increased volume but also through technology and efficiency.
- To love and enjoy what we do

### 7. **OUR SERVICES**

AUC is a full service general consultancy, management and training firm offering services relating to all sectors of development including engineering, environment, and transport and trade facilitation. A sample of the services provided are given below:-

#### ➤ ***Engineering Services***

Africon Universal Consulting (AUC) provides tailor made solutions for each customer in aspects of planning, feasibility studies, design, construction, supervision, management and training of all engineering project works. The team of experts at Africon Universal Consulting has a rich experience and outstanding achievements in the planning, design and implementation of major projects in all areas of engineering e.g. irrigation, water resources development, roads, railways, ports, and airports. The firm is proficient in undertaking the services independently or through Engineering Procurement and Construction (EPC) jointly with other firms.

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### ➤ *Infrastructure Consulting*

Africon Universal Consulting has a team of experts who are committed to ensure that real estate investors, users, owners, and lenders are able to navigate complexities in the market better and manage inherent risks.

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### ➤ ***Environmental Impact Assessment /Audit***

The business scope of Africon Universal Consulting in the field of development includes Environmental Impact Assessment/Audit which is a prerequisite for most of the projects. This is done in conformity with the guidelines of the National Environmental Management Act or with the relevant donor or international institutions requirements (e.g. World Bank, IFC, JBIC etc)

The firm has a team of lead experts in environmental impact assessment/audit who are able to provide excellent services in this area.



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### ➤ ***Transport And Trade Facilitation***

Modern business practices underscore the importance of timely, predictable delivery. Trade facilitation encompassing both simplified customs procedures and upgrades to transportation infrastructure, hence enhances countries' ability to compete in international markets by reducing shipping delays and risk, and lowering the cost of trading.

Africon Universal Consulting has a team of experts with capabilities and experience in providing the policies, regulatory framework and best practice in trade facilitation, both customs procedures and transportation infrastructure.



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### ➤ ***Project Management***

Project management is a core management technique widely applicable to most business activities from planning a simple activity to build a major engineering works. A project can be looked upon as an undertaking that has a set of activities that are linked together over a period of time to achieve an established goal. Project management would be concerned with the management of these activities to ensure that the goals are attained to the right quality on time and within the budget. Africon Universal Consulting experts have over the years developed the necessary capabilities in ensuring that projects are managed in time with best practice worldwide.

Africon Universal Consulting can perform as a project manager, responsible for executing a single project; or as a program manager, with overall responsibility for complex, challenging programs.



### ➤ ***Training***

'People are our most important asset' is a time honored phrase. However, the reality is that people continue to remain under-trained and under-utilized. For organizations and businesses to survive and prosper a more radical and fundamental approach need to be considered. The impact of accelerating technological change together with increased economic, regulatory, social and demographic change demands that there should be continuous training of people in institutions and businesses. Africon Universal Consulting has developed techniques of imparting knowledge in order to improve the performance of the institutions and businesses.



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### ➤ *Specialist Technical Services*

We provide specialist services in all technical fields that guarantee maximizing results for all projects. Our team of experienced technical experts also offer invaluable advice on issues related to technical projects.



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### ➤ *Master Planning*

We help you to map the path forward for new development and redevelopment of buildings, campuses, infrastructure, cities and regions. We deliver documents that guide policy, strategy and site configuration. We help our clients manage the cost of their projects, navigate the full development cycle and reach advanced levels of sustainability. Our collaboration with architects, engineers and landscape architects helps to create transformative urban environments



### ➤ *Trade Facilitation*

We have specialist expertise in trade, trade facilitation, trade logistics and customs procedures. As a result, we offer professional technical expertise to multi-lateral and bilateral donor institutions, Governments, public and private stakeholders to realize tangible benefits from the implementation of internationally recommended best practices related to customs modernization, trade and transport facilitation, and supply chain security.



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### ➤ *Energy: Solar Power, Wind Power, Geo-thermal, Hydro power etc*

With many market participants struggling to meet the demand for technology in different power generation methods, coping with challenges such as maintenance of power systems, Economic pressures, Disparate resources provided by suppliers, and stringent environmental pressure, Africon Universal Consulting offers tailor made advice on the strategic, financial, system maintenance, regulatory, procurement, legal needs of energy and utility clients involved in power production.





*Solar substation render in Kajiado county*

➤ *Monitoring and Evaluation*

We integrate rigorous evaluation and monitoring services with high-quality and on-demand analytical, capacity building, and knowledge management solutions. We seek to inform policies and improve program investments for various developments, diplomacy, and security.

**Project highlights**

**East Africa: Towards enhancing competitiveness**

**Baseline study for the Mombasa Port Community Charter**

There has been heavy investment by the government and the private sector in the improvement and modernization of transport infrastructure, logistics services and systems aimed at enhancing trade facilitation. However, challenges still remain and inefficiencies are the biggest impediments to performance at the port of Mombasa and the Northern Corridor adversely affecting their competitiveness.

Africon Universal Consulting ltd. through the support of TradeMark East Africa carried out the baseline study for the Mombasa port corridor which included establishing the baselines, the target for the port corridor stakeholders and developing an M& E platform for performance monitoring through the dashboard.





## **Kenya: Up scaling Leather and Leather Products Industry**

### **Enhancing the Leather and Leather Products Industry in Kenya**

Kenya is generously endowed with livestock resources creating enormous potential for relatively cheap supply of hides and skins. This provides many opportunities in the Leather and Leather Products Industry.

Africon Universal Consulting ltd with the support from Alpharama ltd, a major investor in the Leather and Leather Products Industry and other Leather industry players undertook the major investigation and review of the industry with a view to identify areas of policy support by government and other interventions that will revamp it and enhance its contribution to the national economy.

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Tarmac Road: Elwak-Wargudud-Bambo-Rhamu (A13) Road



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## Kitui County Assembly





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### Livestock markets in Garissa County, Madogurhhe, Galmagala, Masalani



### *Livestock market in Garrissa County*

### Water mapping and Development of water plans in Garissa County





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### **Review and Development of Arid and Semi-Arid lands- Project under the Ministry of Planning and Devolution**



#### ➤ ***Our Clients***

Our clients are our business partners. We listen to them respond quickly to their current needs and anticipate their future needs. We deliver quality services, products and systems that are reliable. We are superior to our competitors, providing the highest value to our customers at a budgetary rate. We work closely with our clients, tell them the truth and earn their business every day. Superior services have built this company and continue to be our central policy and philosophy. We are a vigorous, tough and ethical competitor.

#### ➤ ***Management Team***

Africon Universal Consulting team comprises, committed, enthusiastic, creative and dedicated expertise who have specialized in providing innovative, user friendly, attractive, and budget friendly services with solutions that promotes, educates, directs, informs, exposes, clarifies, beautifies and delight of the sector.